

Analysing Material (and Energy Flows) in SME – a practical approach

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ifu Institut für Umweltinformatik Hamburg GmbH

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know the flow.

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**Visual Flows
Sankey Diagrams**



**Resource Efficiency
LCA & Footprinting
Eco-Efficiency**



**LCI Database Sales &
Technology Partner**



Gartner, Inc., Cool Vendors in Green IT and Sustainability, 2012, Simon Mingay, Stephen Stokes, April 26, 2012.

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**Development of new solutions
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**Complete project handling,
IT integration, Customizing**

**Project planning and expert
monitoring, modeling data research
model review, interpretation**

Software-Tools & Methods

Analysing Resource Efficiency

Means to us:

Analyzing Material Flows + Energy Flows

= Taking a wholistic systems approach

„... to reach a resource efficient production system a comprehensive system understanding is the basis...”

What does that mean in practice?

... a case of a German SME will help us to understand better...



SWU Spinnweberei Uhingen GmbH



	Spinning mill	Weaving mill
Foundation	1860	1894
Location	Waldkirch (close to Freiburg)	UHINGEN (close to Stuttgart)
Employees	55	45
Production technology	~11600 spindles ~2400 t/a yarn 5-6 days, 24h	42 weaving machines ~8'700'000 m ² fabrics 5-6 days, 24h
Main products	Cotton-based yarn (carded, combed, twisted)	Industry fabrics (abrasives, print, etc.)

In 2009...

CEO of SWU:

„We are efficient already, if not, we were already out of business!“

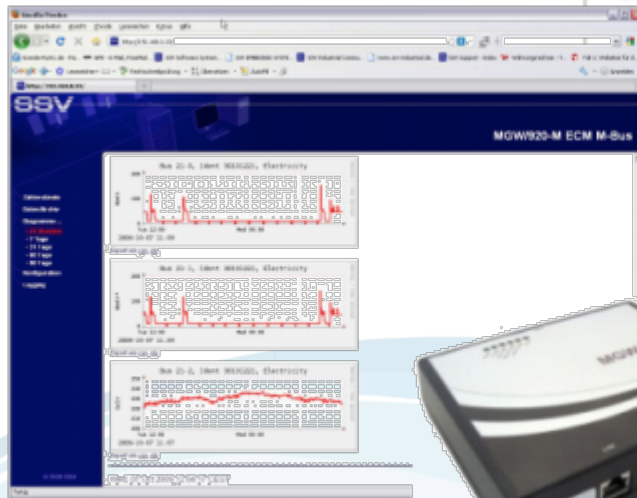
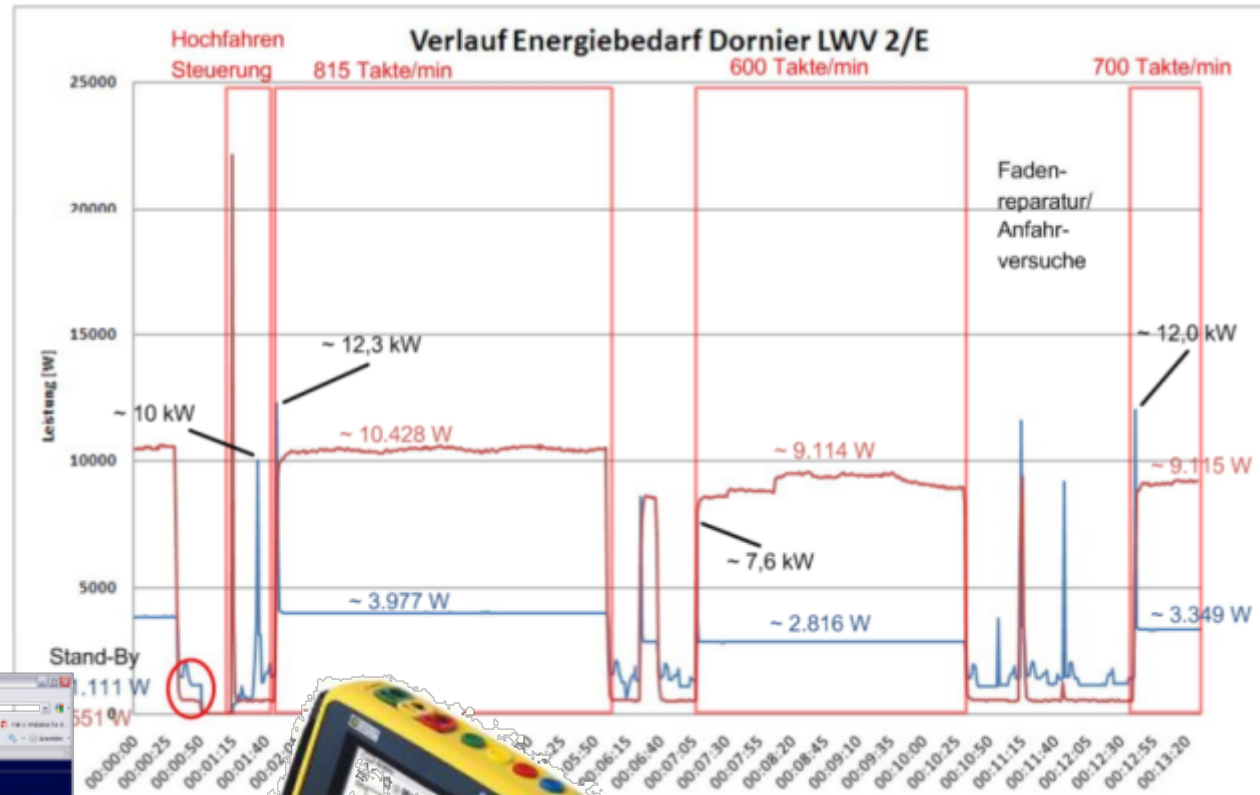
... But still participated in the BMBF funded project Enhipro „Energy and Auxiliaries improved production“ (www.enhipro.de).

There was one measure the CEO knew

**Energy use:
>10 GWh per year**



Measuring (ad hoc and permanent)

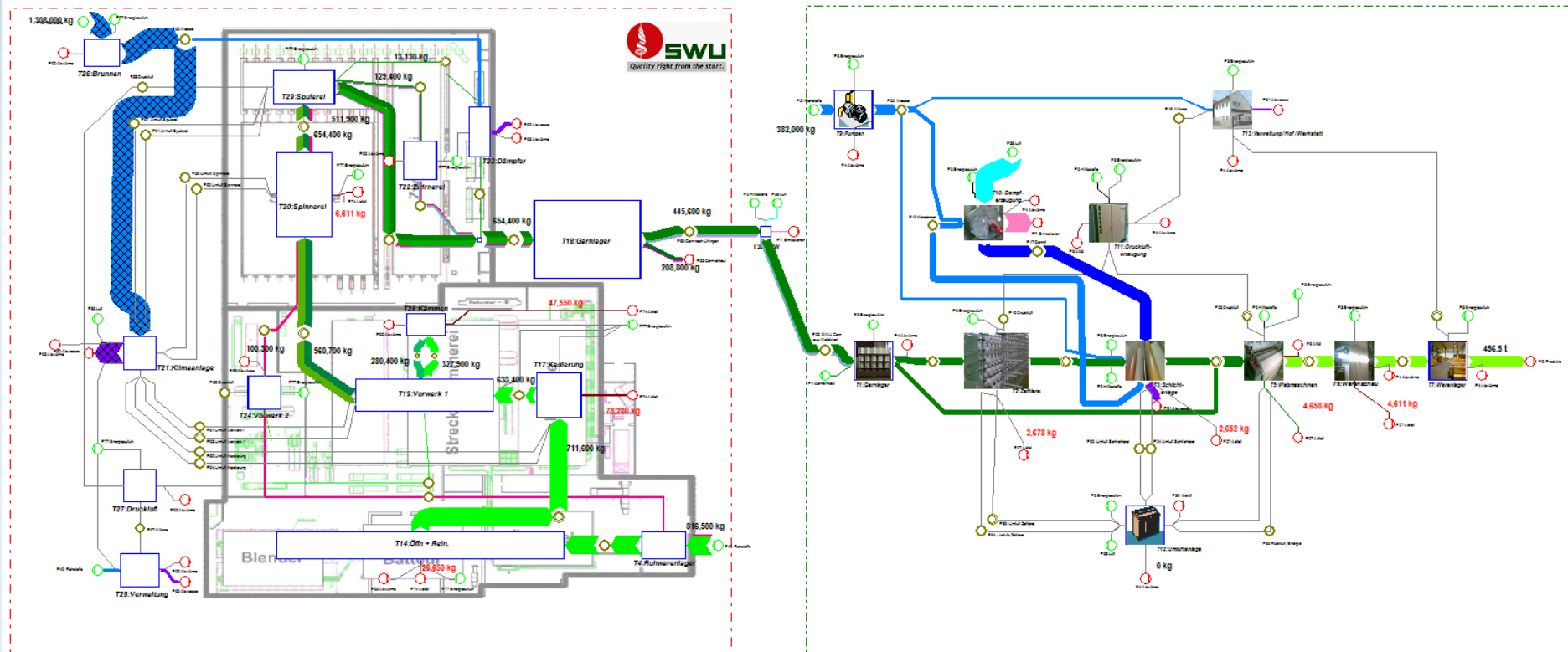


Modeling and Analysing

- Initial 2-day workshop on material and energy flow accounting and costing (flipcharts)
- Modeling and analysis in the software tool Umberto
- Continuous improvement, refinement, data update, discussion of results



Modeling and visualization



Umberto model of SWU (both sites and transport)

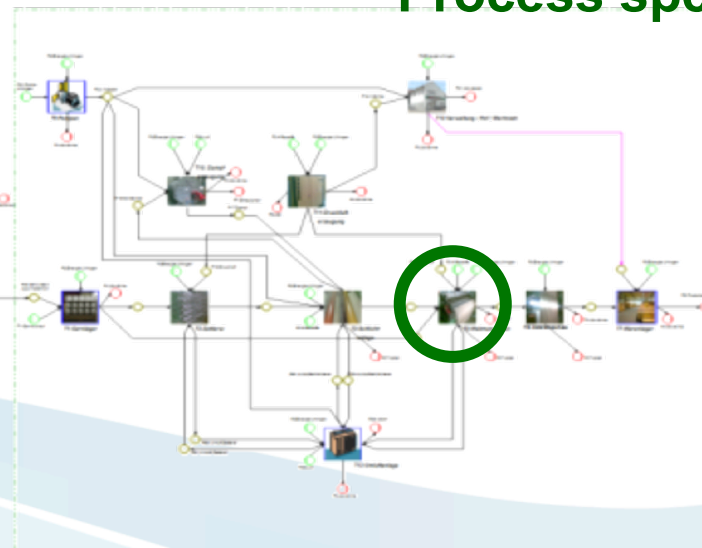
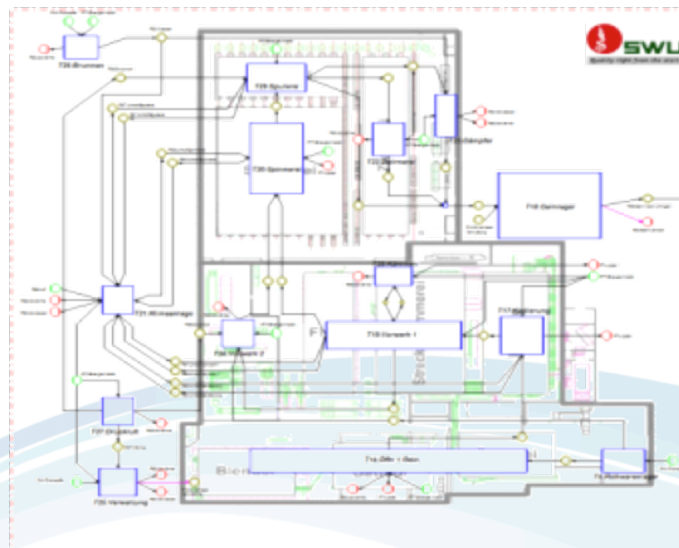
Modeling of a process

Transition Specifications T5 - Input/Output Relations

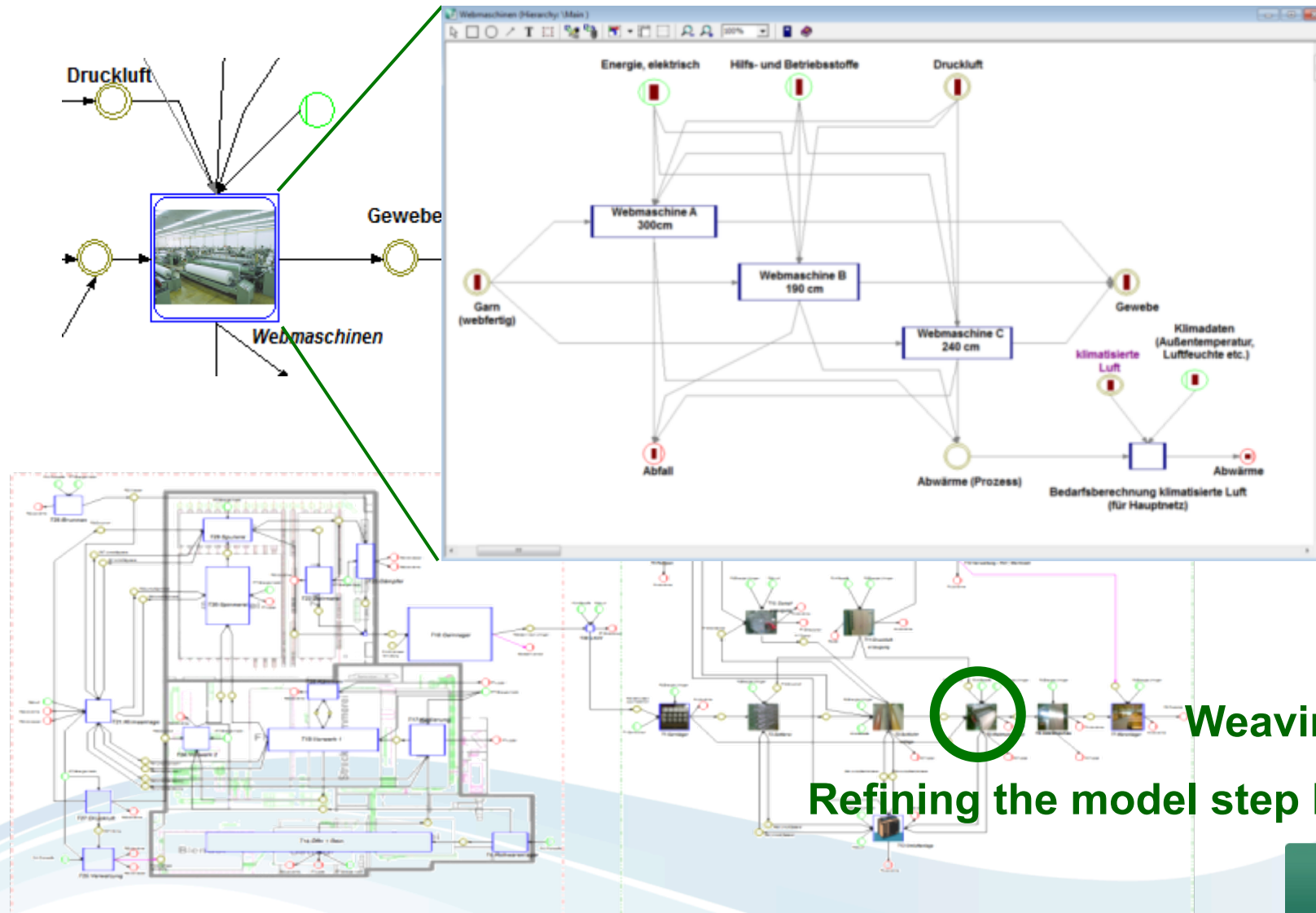
Var	Place	Material	Coefficient	B. Unit
X00	P13	▲ Garn (webfertig)	1000	kg
X01	P9	▲ Schussfaden	200	kg
X02	P3	▲ Energie, el. (Prozess)	1800000	kJ
X03	P3	▲ Energie, el. (Licht etc.)	36000	kJ
X04	P24	▲ Energie, Kühlung	1440000	kJ
X07	P2	▲ Schmieröl	0.1	kg
X09	P19	▲ Energie, Druckluft	134000	kJ
X10	P19	▲ Druckluft	5000	m3

Var	Place	Material	Coefficient	B. Unit
Y00	P14	▲ Gewebe (Websaal)	1180	kg
Y01	P6	▲ Garn (Abfall)	20	kg
Y02	P6	▲ Schmieröl (Abfall)	0.1	kg
Y03	P8	▲ Abwärme	34100000	kJ

**Example Weaving hall -
simple Input/Output
Process specification**

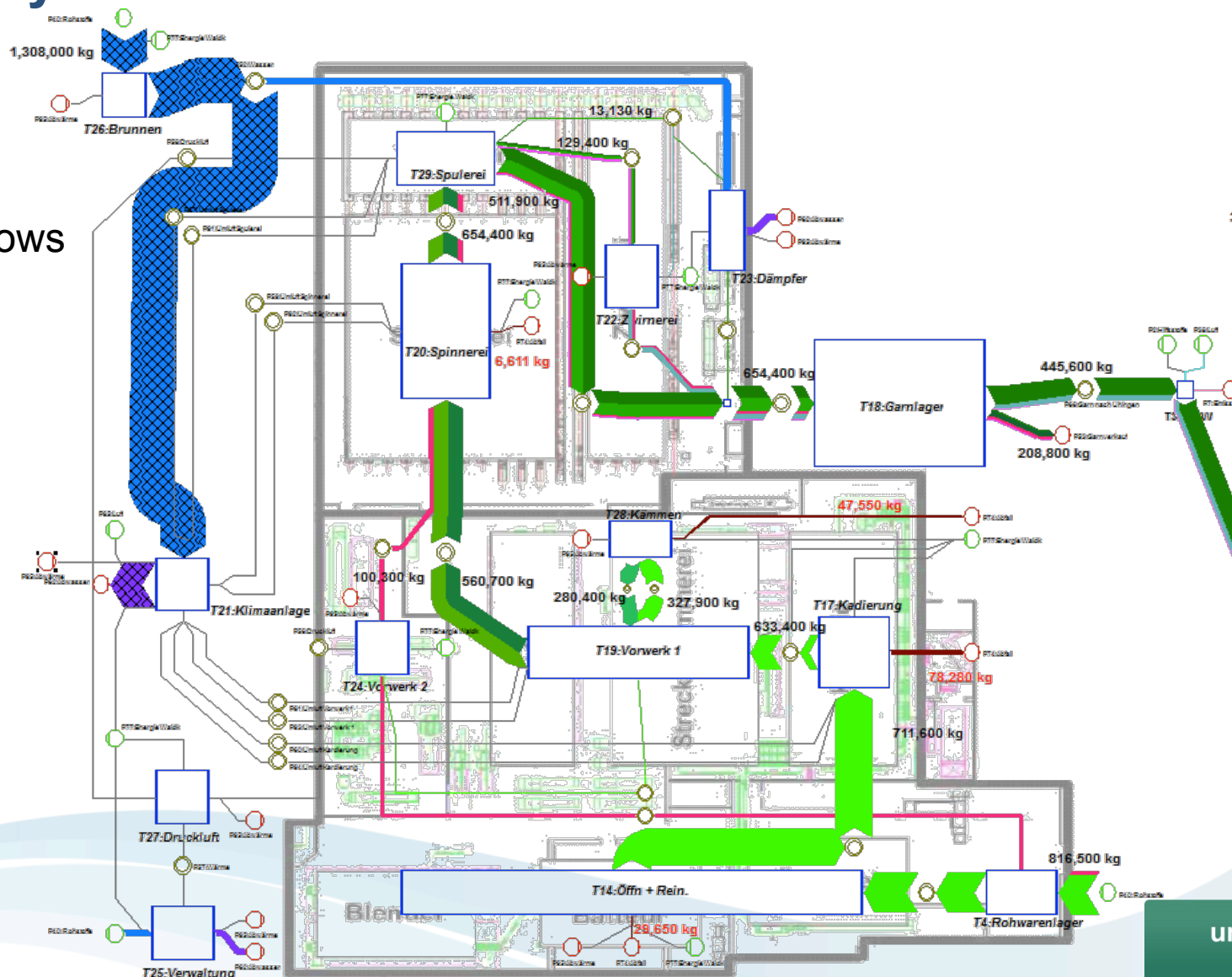


Modeling a hierarchical model



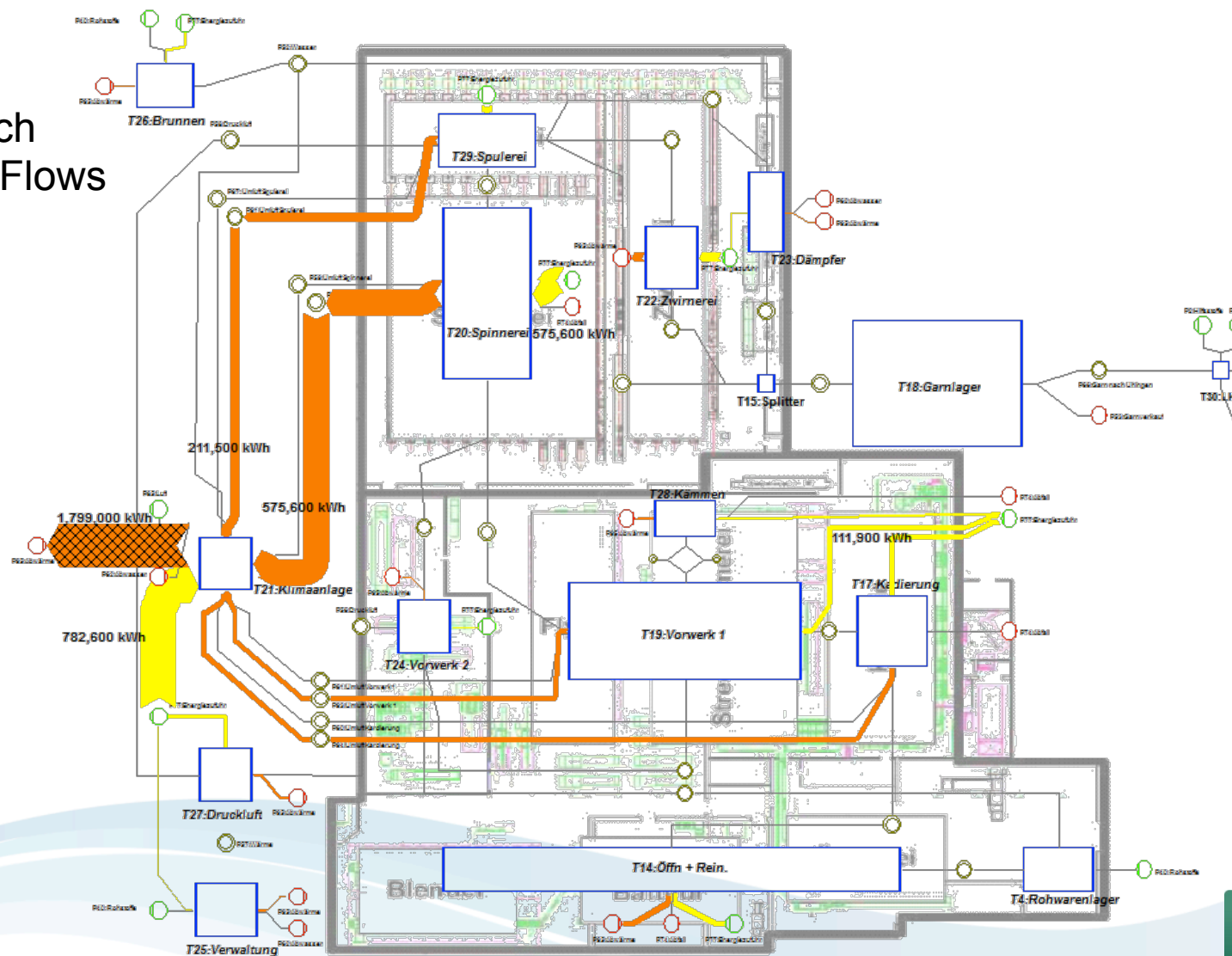
Sankey Visualization

site
Waldkirch
Material Flows



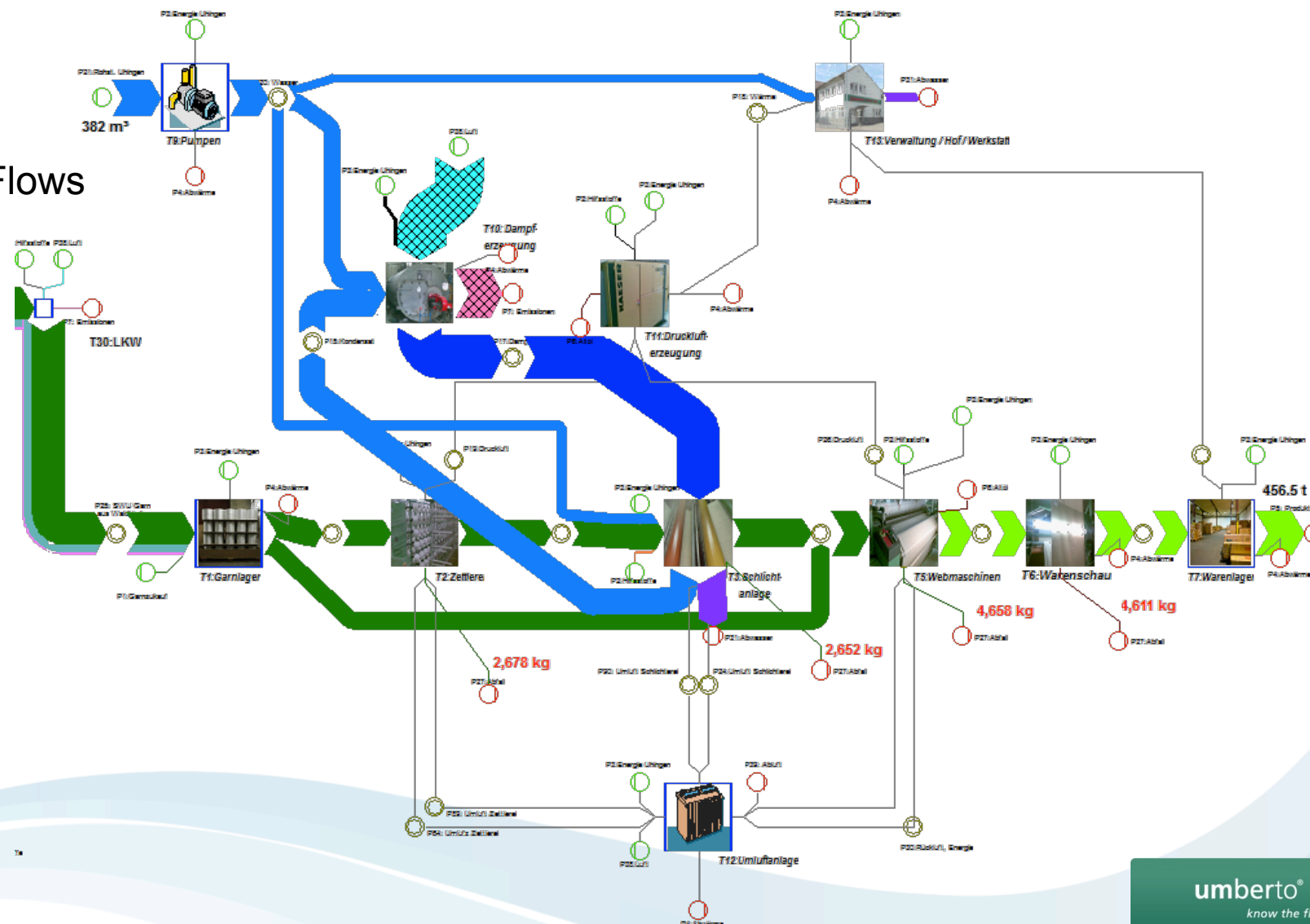
Sankey Visualization

Site
Waldkirch
Energy Flows



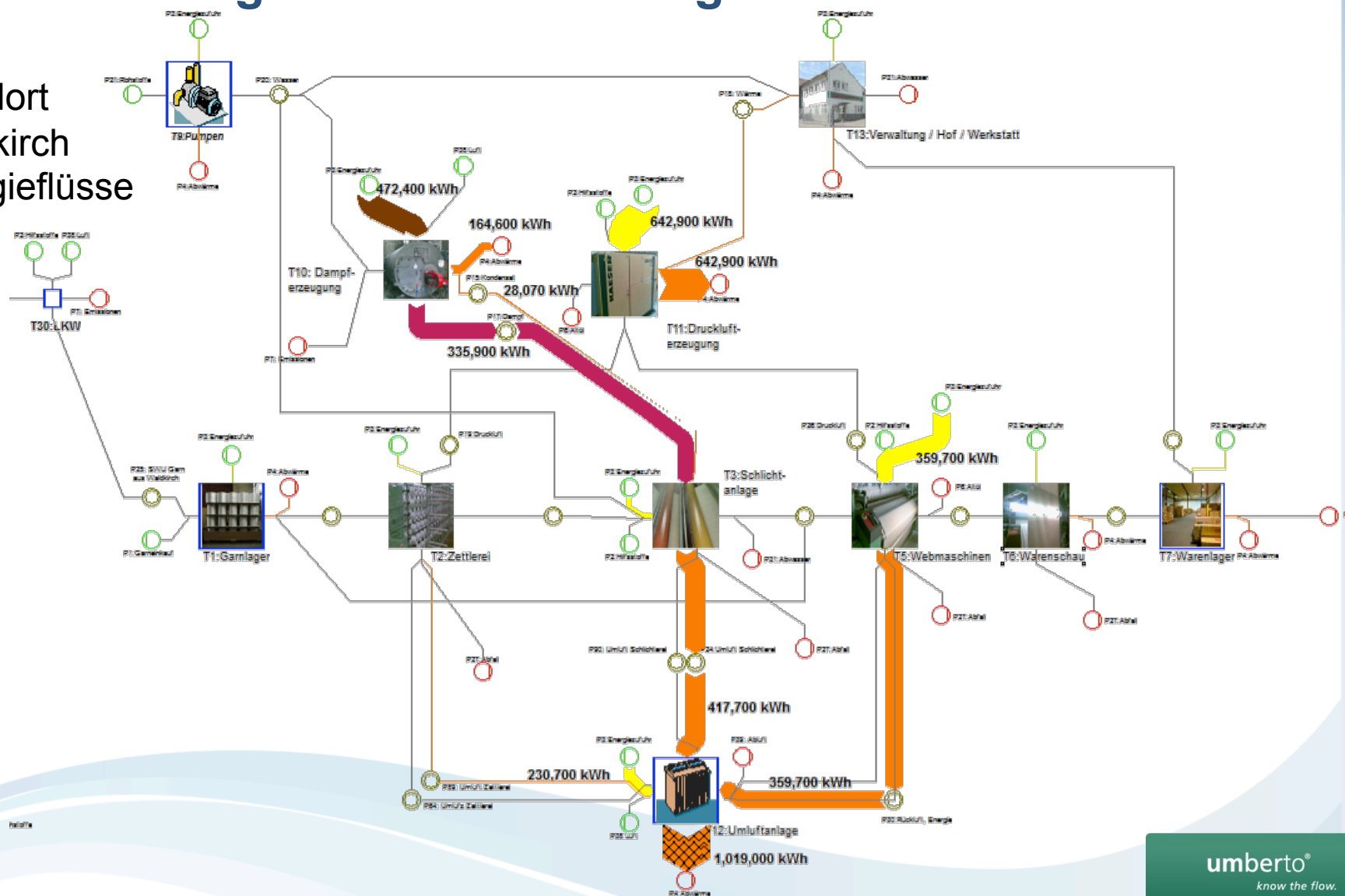
Sankey Visualization

Site
Uhingen
Material Flows



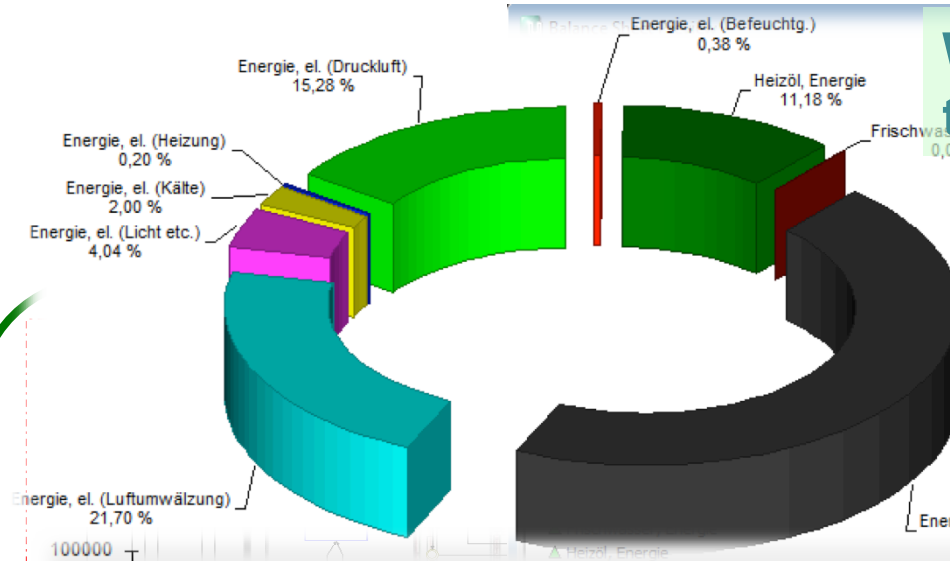
Modellierung und Visualisierung

Standort
Waldkirch
Energieflüsse



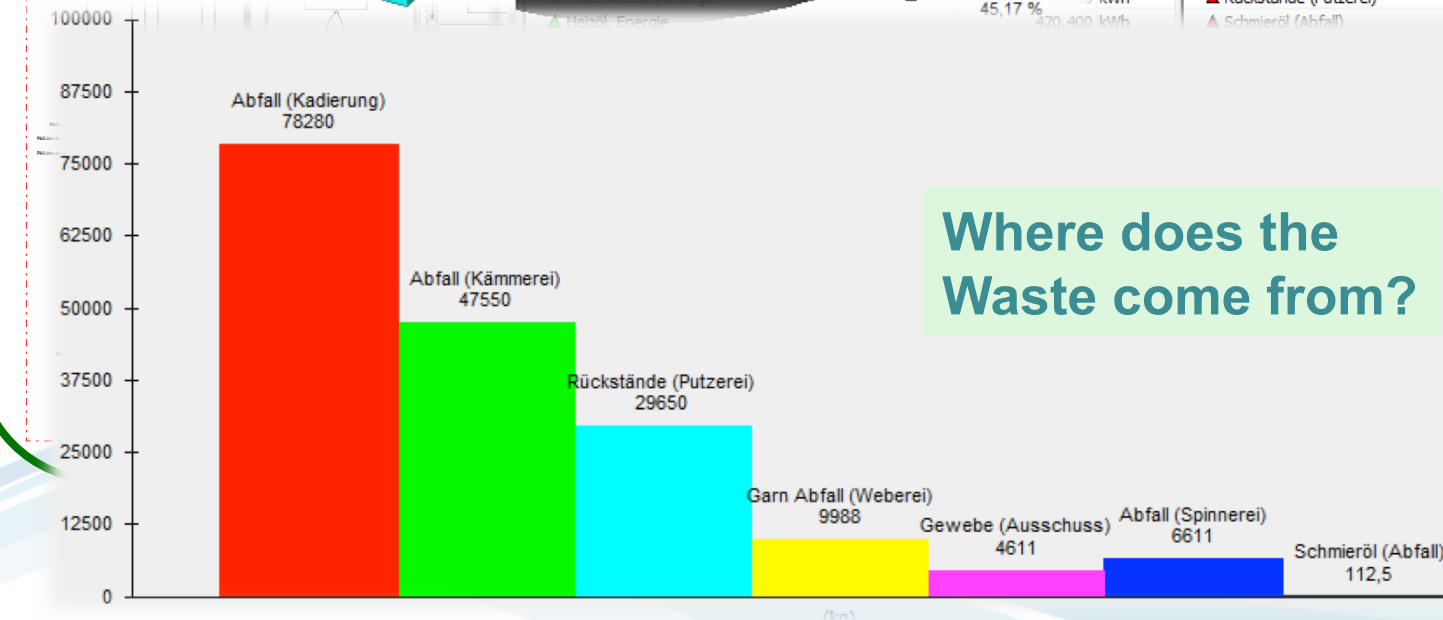
Results and Balances on a corporate level

Where is the Energy used?



Unit	Item	Quantity	Unit
01 Vor- Zwischen- und Endprodukte			
3 kg	▲ Garn (Baumwolle, effekt)	103,400	kg
0 kg	▲ Garn (Baumwolle, einfach)	30,680	kg
0 kg	▲ Garn (synt. + msch., effekt)	9,468	kg
5 kg	▲ Garn (synt. + msch., einfach)	20,650	kg
0 kg	▲ Gewebe	456,500	kg
0 kWh	▲ Zwirn (Baumwolle)	24,960	kg
0 kWh	▲ Zwirn (synt. + msch.)	19,590	kg
06 Abfälle			
5 kWh	▲ Abfall (Kadierung)	78,280	kg
0 kWh	▲ Abfall (Kämmerei)	47,550	kg
0 kWh	▲ Abfall (Spinnerei)	6,611	kg
0 kWh	▲ Garn Abfall (Weberei)	9,988	kg
0 kWh	▲ Gewebe (Ausschuss)	4,611	kg
0 kWh	▲ Rückstände (Putzerei)	29,650	kg
0 kWh	▲ Schmieröl (Abfall)	112.5	kg
		4,208,000	kWh
		1.244E9	m3
		0.02526	kg
		9.747E-6	kg
		0.1001	kg
		0.001263	kg
		2.12	kg
		0.4269	kg
		130,000	kg
		15.00	kg
		1.515E10	kJ
		3,420,000	kg
		1.244E9	m3

Where does the Waste come from?



Product analysis including costs

- Product-specific analysis using Umberto LCI&Costs calculation
- Example: combed&twisted yarn vs. simple yarn

Input/Output

Stocks

LCIs

Variable Costs

Fixed Costs

Selected Elements

Parameters

Information

Zwirn (gek.) (Output, A130)

Input:

Item	Quantity	Unit
03 Energie	5,023	kWh
04 Rohmaterialien		
▲ Baumwolle	1,376	kg
▲ Frischluft	1,319,000	m3
▲ Grundwasser	2.152	m3
▲ Stadtwasser	0.1709	m3
▲ Synthetik	2.874	kg

Output:

Item	Unit
01 Vor- Zwischen- und Endprodukte	
▲ Zwirn (gek.)	
06 Abfälle	
07 Emissionen	
Energie	
Luft (L)	
Wasser	

Input/Output

Stocks

LCIs

Variable Costs

Fixed Costs

Selected Elements

Parameters

Information

Garn (einfach, card.) (Output, A130)

Input:

Item	Quantity	Unit
03 Energie	3,112	kWh
04 Rohmaterialien		
▲ Baumwolle	1,181	kg
▲ Frischluft	1,185,000	m3
▲ Grundwasser	1.955	m3
▲ Stadtwasser	0.1709	m3
▲ Synthetik	2.874	kg

Output:

Item	Unit
01 Vor- Zwischen- und Endprodukte	
▲ Garn (einfach, card.)	
06 Abfälle	
07 Emissionen	
Energie	
Luft (L)	
Wasser	

Input/Output

Stocks

LCIs

Variable Costs

Fixed Costs

Selected Elements

Parameters

Information

Sum

Quantity

Unit

kJ

11,200,000

kJ

kn

3.310

kn

Input/Output

Stocks

LCIs

Variable Costs

Fixed Costs

Selected Elements

Parameters

Information

Zwirn (gek.) (Output, A130)

1 t

Variable Costs:

Item	Proportional Costs	Unit
03 Energie	499.6	€
04 Rohmaterialien	1,635	€
06 Abfälle	-154.1	€
07 Emissionen	11.61	€

Sum

Proportional Costs

Unit

Revenues

0

€

Variable Costs

-1,992

€

Input/Output

Stocks

LCIs

Variable Costs

Fixed Costs

Selected Elements

Parameters

Information

Garn (einfach, card.) (Output, A130)

1 t

Variable Costs:

Item	Proportional Costs	Unit
03 Energie	308.7	€
04 Rohmaterialien	1,404	€
06 Abfälle	-17.64	€
07 Emissionen	10.63	€

Sum

Proportional Costs

Unit

Revenues

0

€

Variable Costs

-1,705

€

Marginal Income

-1,705

€

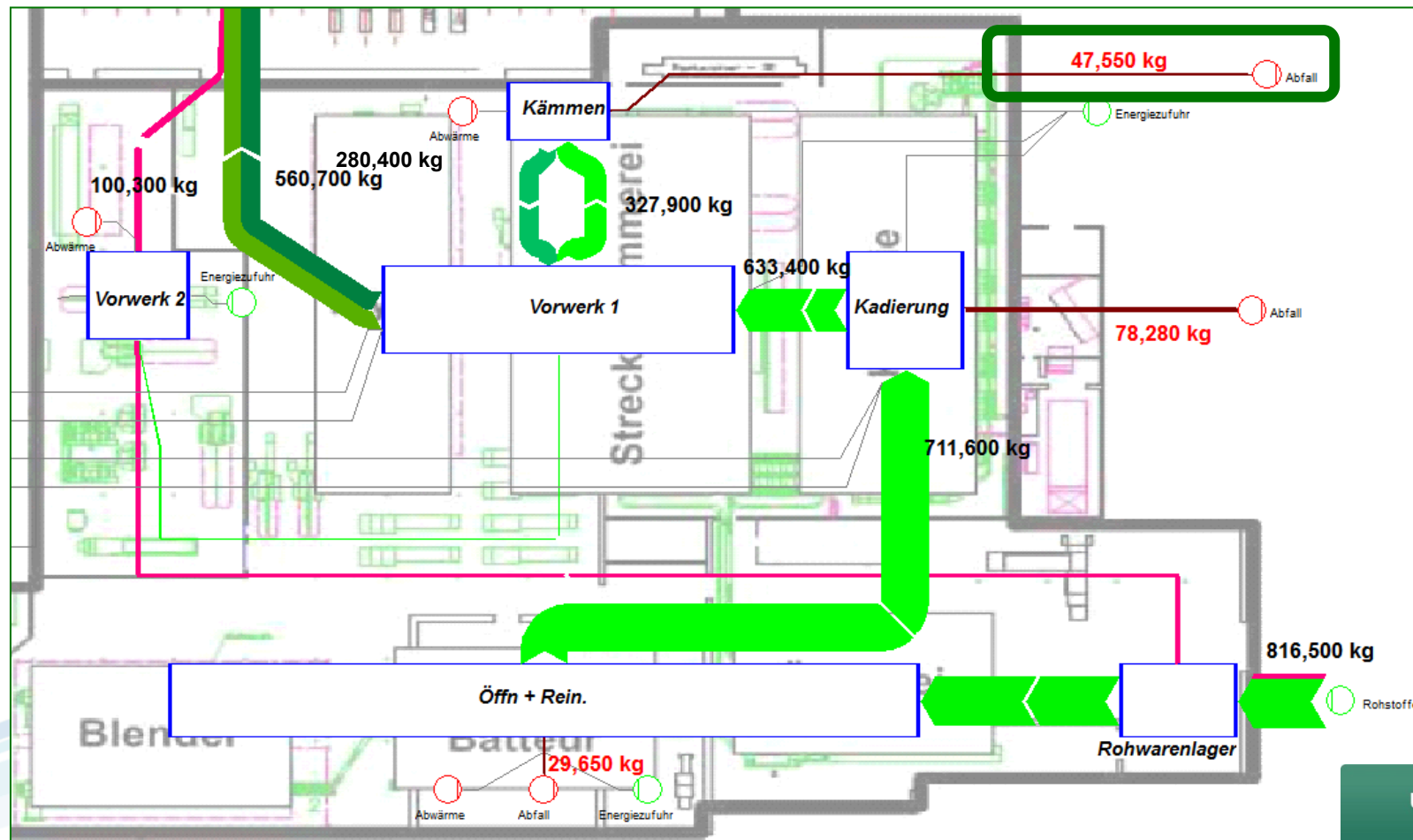
Create transparency first!

Let's go to the improvements...



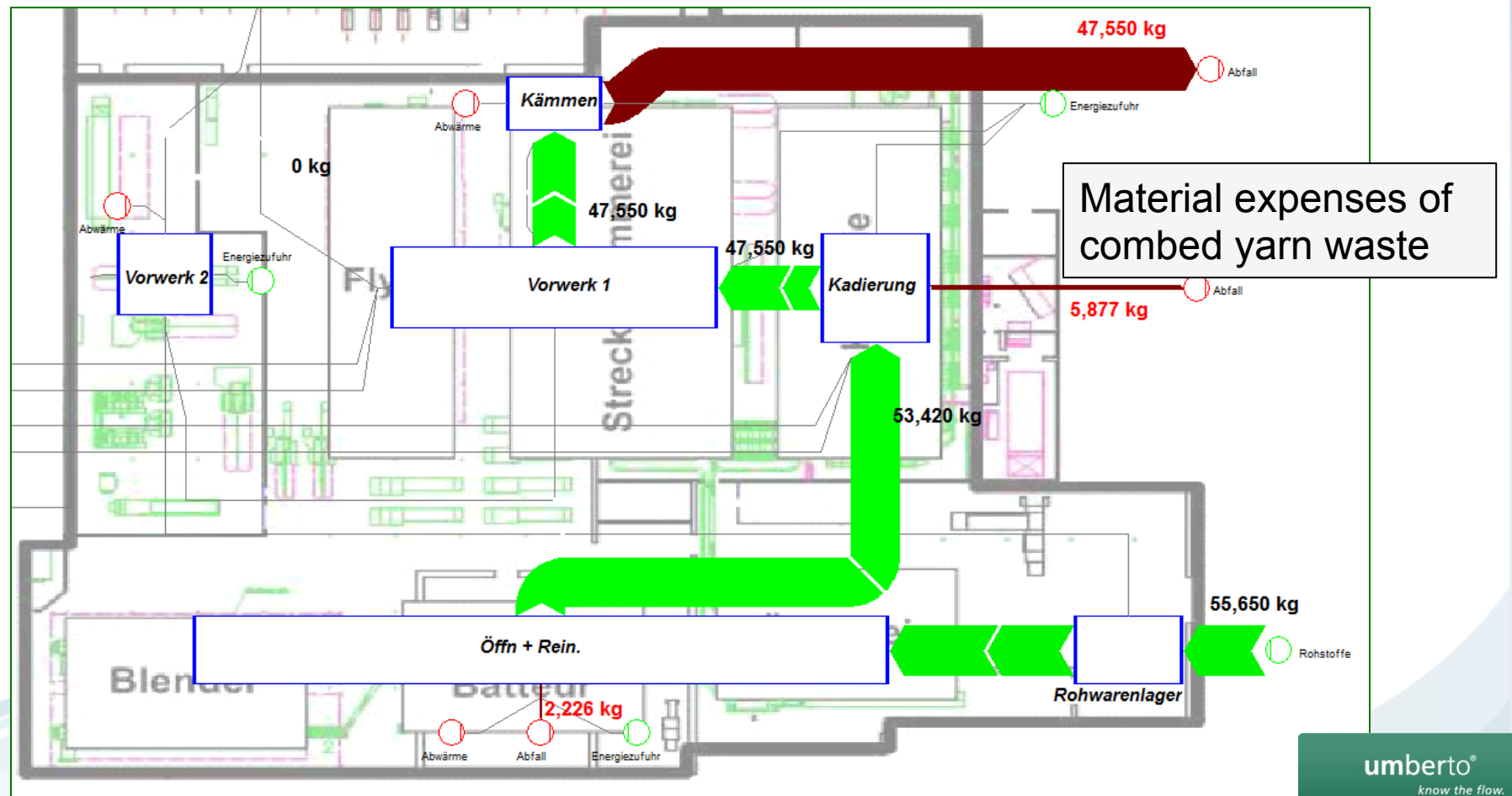
Analysis – MFCA

- Material Flow Cost Accounting (MFCA) according to ISO 14051
- Goal: Identification of all waste-related cost → inefficiency costs
- Example: Combing process (combed yarn waste can be sold)



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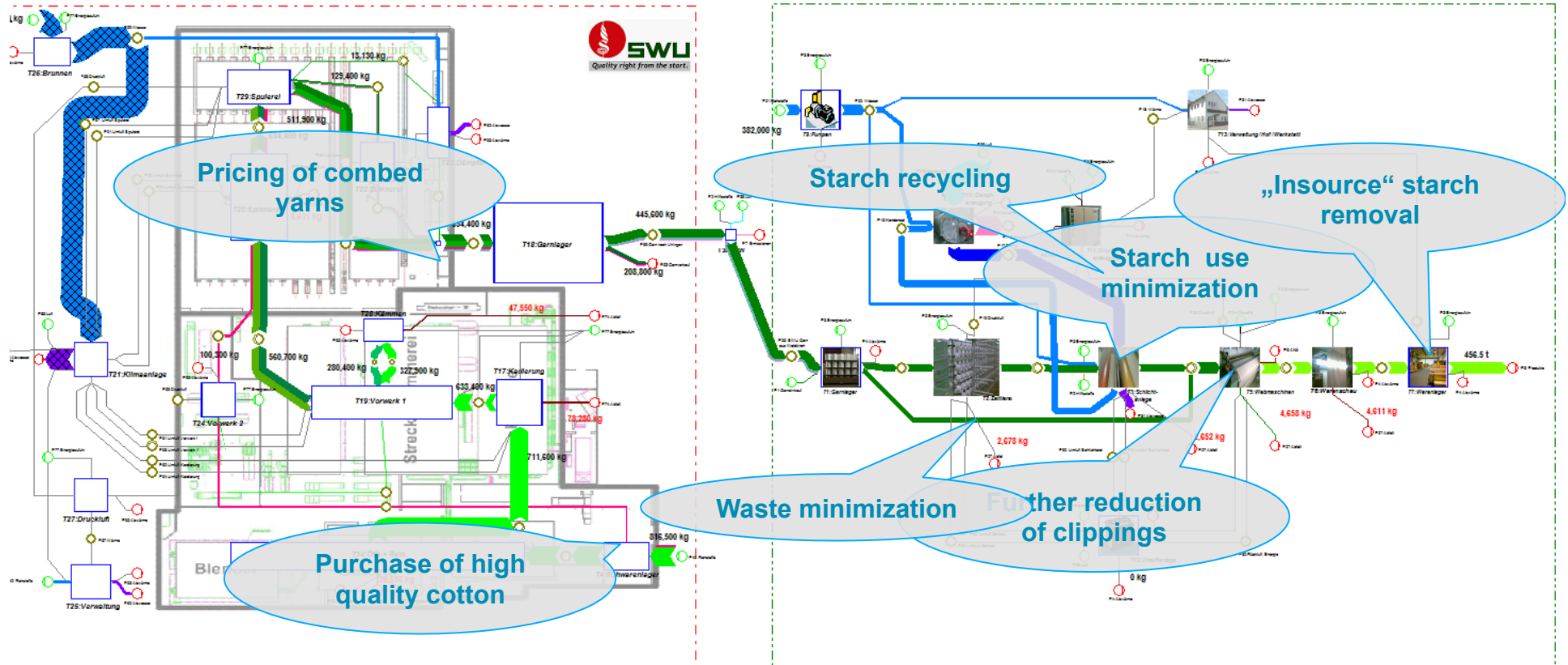
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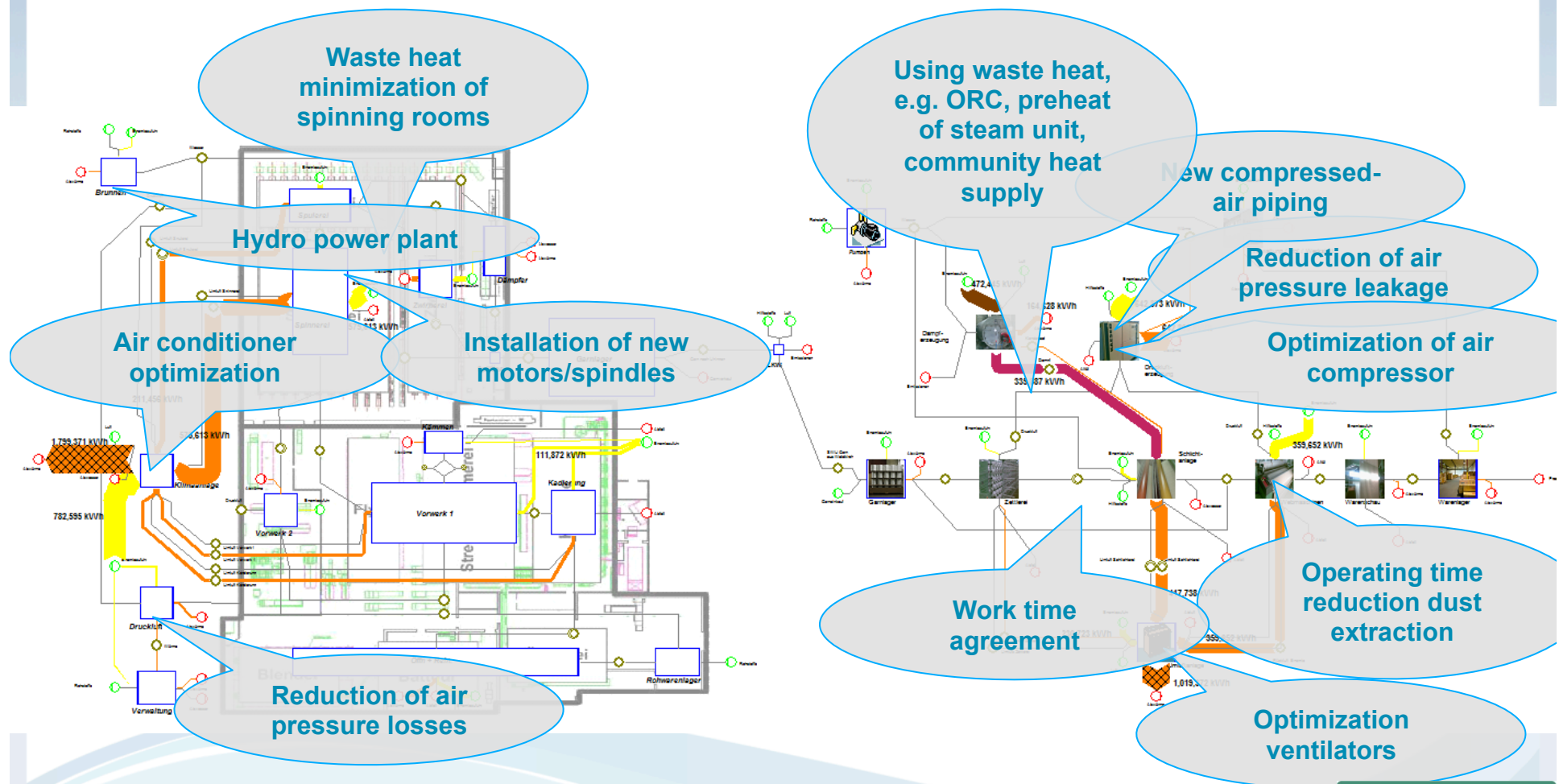
Abfall (Kämmerei) (Output, A140)		1 t
Variable Costs:		
Item	Proportional Costs	Unit
03 Energie		
▲ Energie, el. (Heizung)	0.1 €	
▲ Energie, el. (Kälte)	2.0 €	
▲ Energie, el. (Licht etc.)	5.0 €	
▲ Energie, el. (Luftumwälzung)	21.2 €	
▲ Energie, el. (Maschinen)	56.8 €	
04 Rohmaterialien		
▲ Baumwolle	1,385.3 €	
06 Abfälle		
▲ Abfall (Kadierung)	-12.4 €	
▲ Rückstände (Putzerei)	-4.7 €	
07 Emissionen		
Wasser		
▲ Abwasser	1.8 €	
Sum	Proportional Costs	Unit
Revenues	800.0 €	
Variable Costs	-1,455.1 €	
Marginal Income	-655.1 €	

Abfall (Kämmerei) (Output, A140)		47.5 t
Variable Costs:		
Item	Proportional Costs	Unit
03 Energie		
▲ Energie, el. (Heizung)	6.0 €	
▲ Energie, el. (Kälte)	97.0 €	
▲ Energie, el. (Licht etc.)	235.4 €	
▲ Energie, el. (Luftumwälzung)	1,007.6 €	
▲ Energie, el. (Maschinen)	2,700.1 €	
04 Rohmaterialien		
▲ Baumwolle	65,865.8 €	
06 Abfälle		
▲ Abfall (Kadierung)	-587.7 €	
▲ Rückstände (Putzerei)	-222.6 €	
07 Emissionen		
Wasser		
▲ Abwasser	83.7 €	
Sum	Proportional Costs	Unit
Revenues	38,038.0 €	
Variable Costs	-69,185.4 €	
Marginal Income	-31,147.4 €	

Search for improvements



Search for improvements



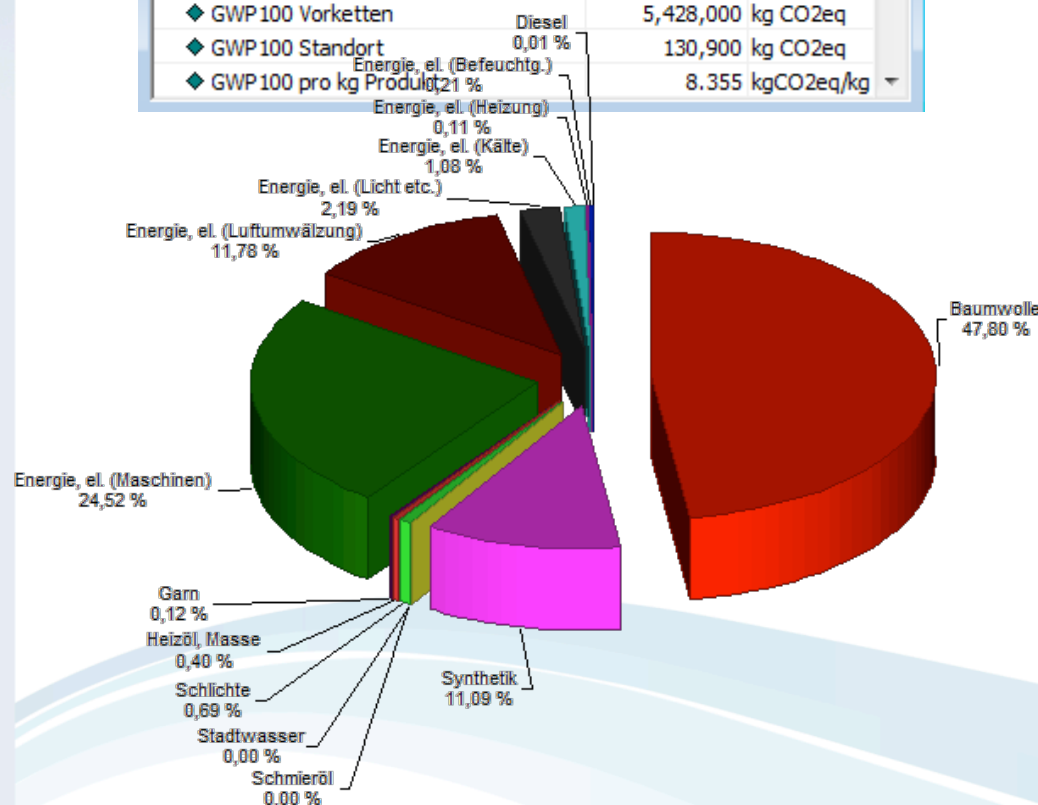
Ecological assessment

Corporate Carbon Footprint

Valuation System Results (Preview, Input/Outp...)

Valuations

Item	Quantity	Unit
Überblick GWP		
◆ GWP100 Vorketten	5,428,000	kg CO2eq
◆ GWP100 Standort	130,900	kg CO2eq
◆ GWP100 pro kg Produkt	8.355	kgCO2eq/kg

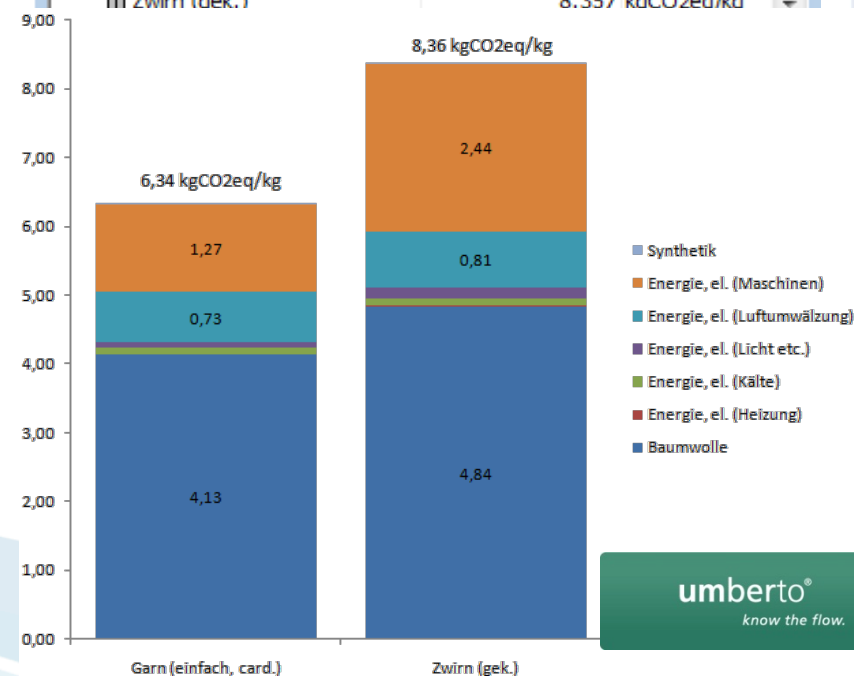


Product Carbon Footprint

Valuation System Results (Multi, LCI, Global W...)

Valuations

Item	Quantity	Unit
Überblick GWP		
◆ GWP100 Vorketten		
▢ Garn (einfach, card.)	634,800	kg CO2eq
▢ Zwirn (gek.)	340,600	kg CO2eq
◆ GWP100 Standort		
▢ Garn (einfach, card.)	0	kg CO2eq
▢ Zwirn (gek.)	0	kg CO2eq
◆ GWP100 pro kg Produkt		
▢ Garn (einfach, card.)	6.335	kgCO2eq/kg
▢ Zwirn (gek.)	8.357	kgCO2eq/kg



umberto®
know the flow.

Economic assessment

- Investment appraisal for resource efficiency measures
- considering all relevant material and energy flow related costs
- and interaction with other parts of the production system

Waldkirch

- Installation of efficient spindles and motors in spinning machines
- **Past assessment → Don't invest** (long amortization time)
- **New assessment → Invest** (acceptable amortization time when considering interaction, i.e. reduced energy demand of air conditioning)



- Investment appraisal for resource efficiency measures
- considering all relevant material and energy flow related costs
- and interaction with other parts of the production system

- Electricity generation from waste heat (Organic Rankine Cycle)



Ressource efficiency - implementation

Waldkirch

- installation of several continuous energy metering devices
- pilot study: installation of more efficient motors and spindles (successful)
- ongoing: detailed waste analysis
- ongoing: small hydro power plant (authorization process)
- ongoing: optimization of air conditioning/ventilation system



Ressource efficiency - implementation

Uhingen

- ✓ Switch off one ventilation unit
- ✓ Operation time reduction for dust extracticon fans
- ✓ Peak control unit (peak load -10%)
- ✓ More efficient lighting
- ✓ Starch recycling
- ✓ Improved compressed-air
- ✓ Modified working time ag



60'000-70'000 €/a savings



Spinnweberei Uhingen GmbH
73066 Uhingen
Ulmer Straße 27

24.03.2011

Seite: 1



zwischen

der Spinnweberei Uhingen GmbH

und

dem Betriebsrat der Spinnweberei Uhingen GmbH - Werk Uhingen

über den Lage der ersten Schicht einer Arbeitswoche

vom 24.03.2011

Lessons learned: Challenges

- Modeling lags behind project progress → reasons: many project partner activities, ifu (not SWU) in charge of modeling, simple efficiency improvements are quickly assessed on paper, not in Umberto
- Difficult data exchange with production planning software
- Additional ecological information is nice to have, but not yet really demanded by customers
- “Waste in – waste out” (data quality)
- Umberto modeling is an expert task...



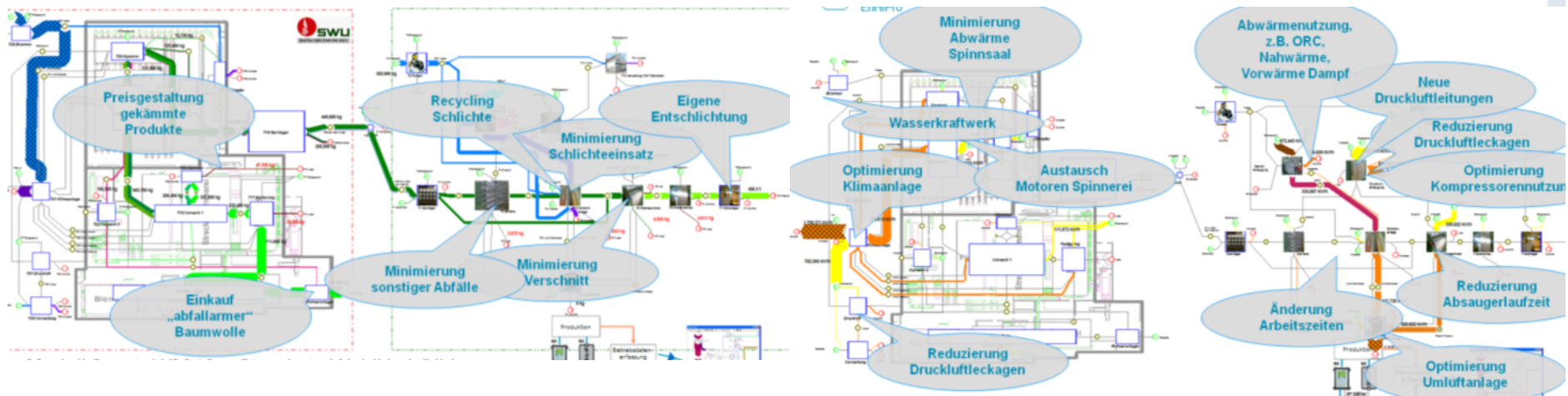
Lessons learned: Benefits

- ...understanding Umberto results is NOT an expert task
- Sankey visualization leads to new ideas and new questions
- Sankey visualization and input/output balances helped to simplify and speed up TÜV and authority audits
- Umberto results countercheck SWU's performance indicators
- Holistic view of resource efficiency issues allows priority setting
- Integration: Ecological, technical, and economic dimension
- Integration: Product, single process and whole production system
- Integration: Life cycle and company borders



Conclusions

A systematic and integrative measurement, visualization, and analysis of material and energy flows and costs ...

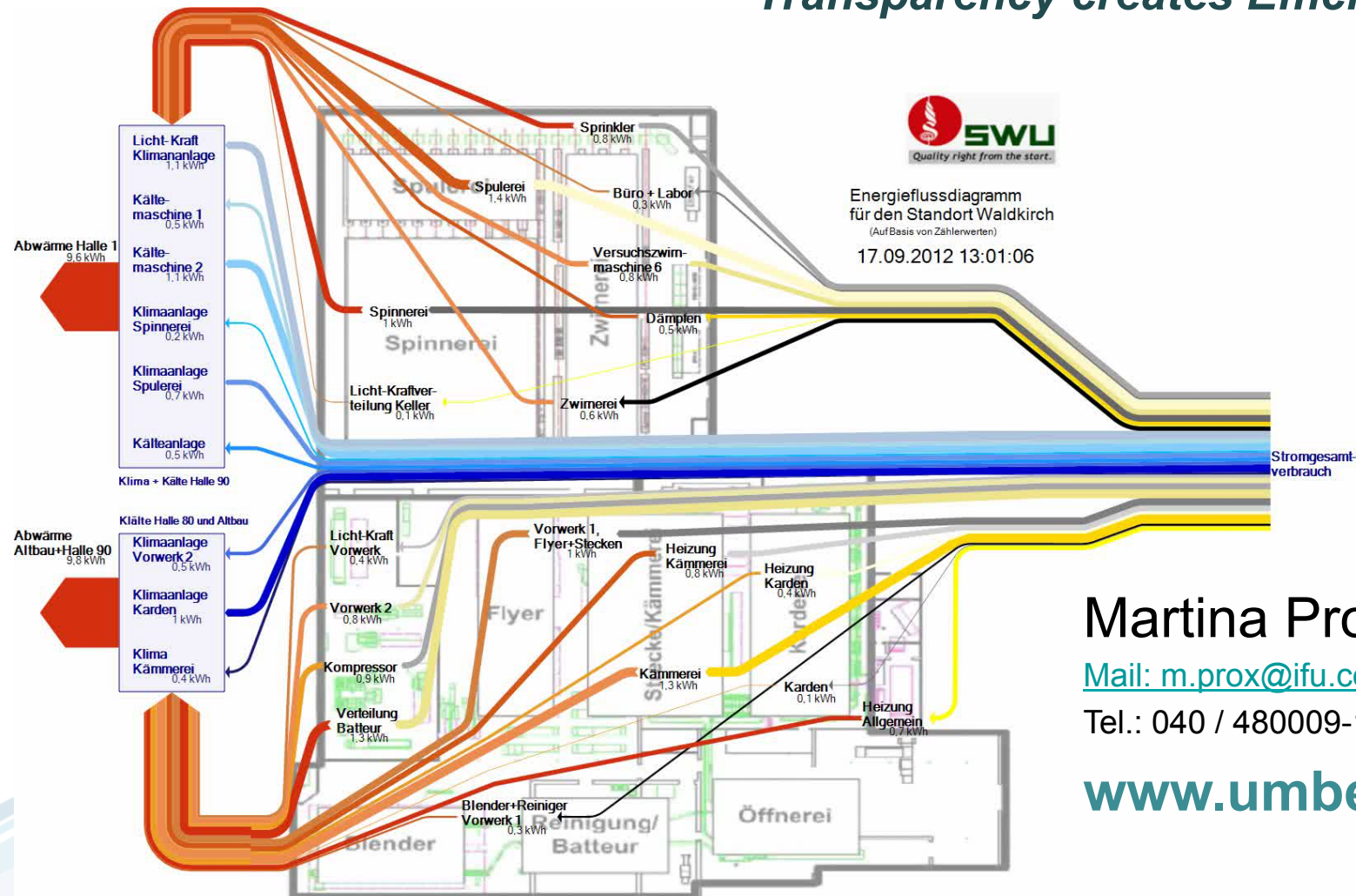


...leads to improvements and new ideas even in (smaller) companies which have been facing resource competition for many years.

This way, resource efficiency becomes a clear competitive advantage.

Creating a culture of Efficiency with Visualization...

Transparency creates Efficiency!



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www.umberto.de