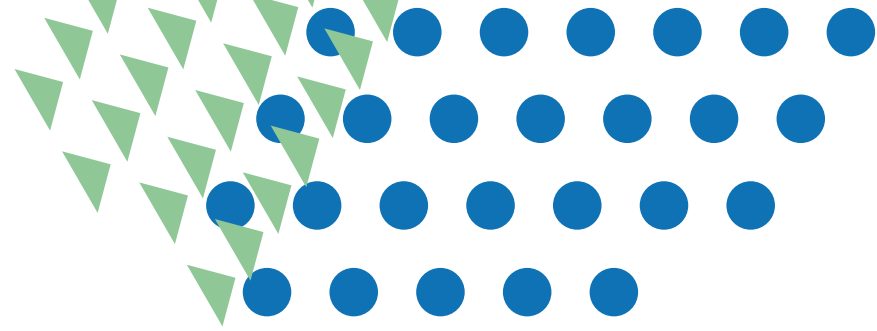




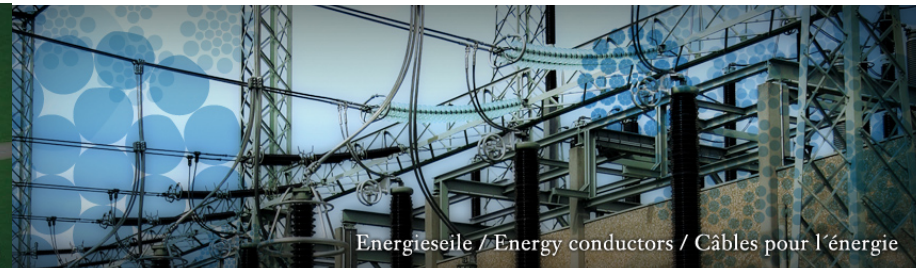
Testing the Edit Tool - Results from Austria

Dr. Johannes Fresner
DI (FH) Christina Krenn
Mag. Petra Wolf
DI Michael Fegerl

STENUM®

PRESOURCE Cable manufacturer

- Number of employees: 48
- Products: Energy conductors, rope and lifting systems



PRESOURCE Chocolate manufacturer

- Number of employees: 120
- Annual revenue: EUR 17.000.000
- Products:
 - Handmade chocolate
 - Drinking chocolate



PRESOURCE Animal Food producer

- Number of employees: 32
- Annual revenue: EUR 24.000.000,00
- Products: Animal food



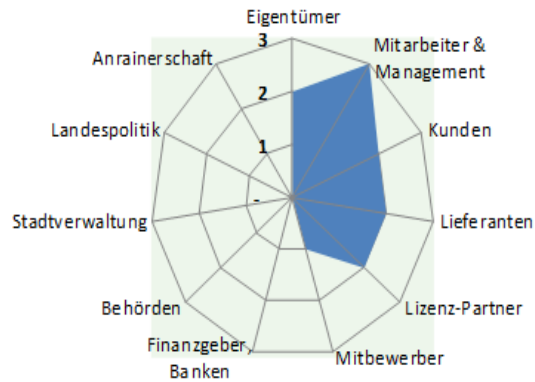
PRESOURCE Spirit manufacturer

- Number of employees: 91
- Annual revenue: EUR 25.000.000
- Products: Production, bottling and sales of national and international spirits

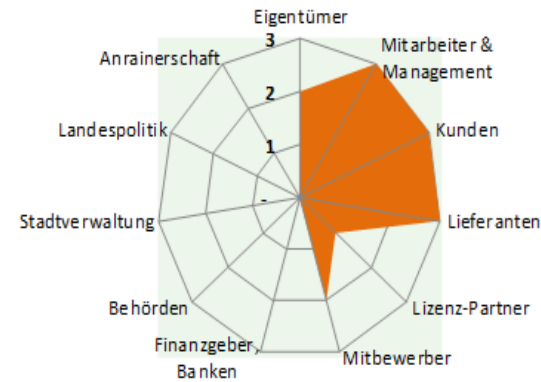


PRESOURCE Stakeholder analysis

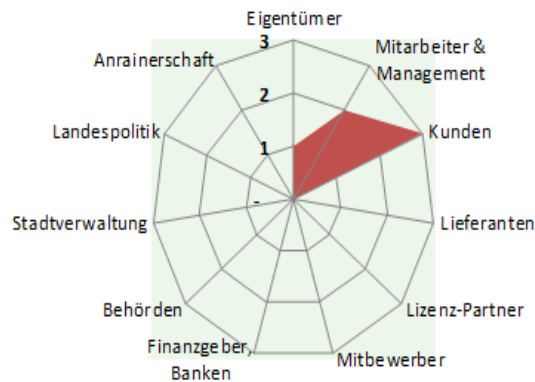
Verbessern Produkt-Qualität



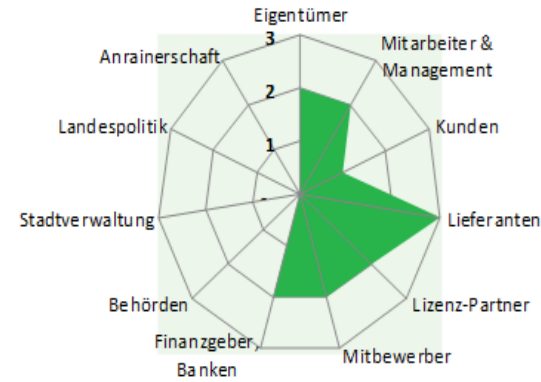
Entwickeln neuer Produkte



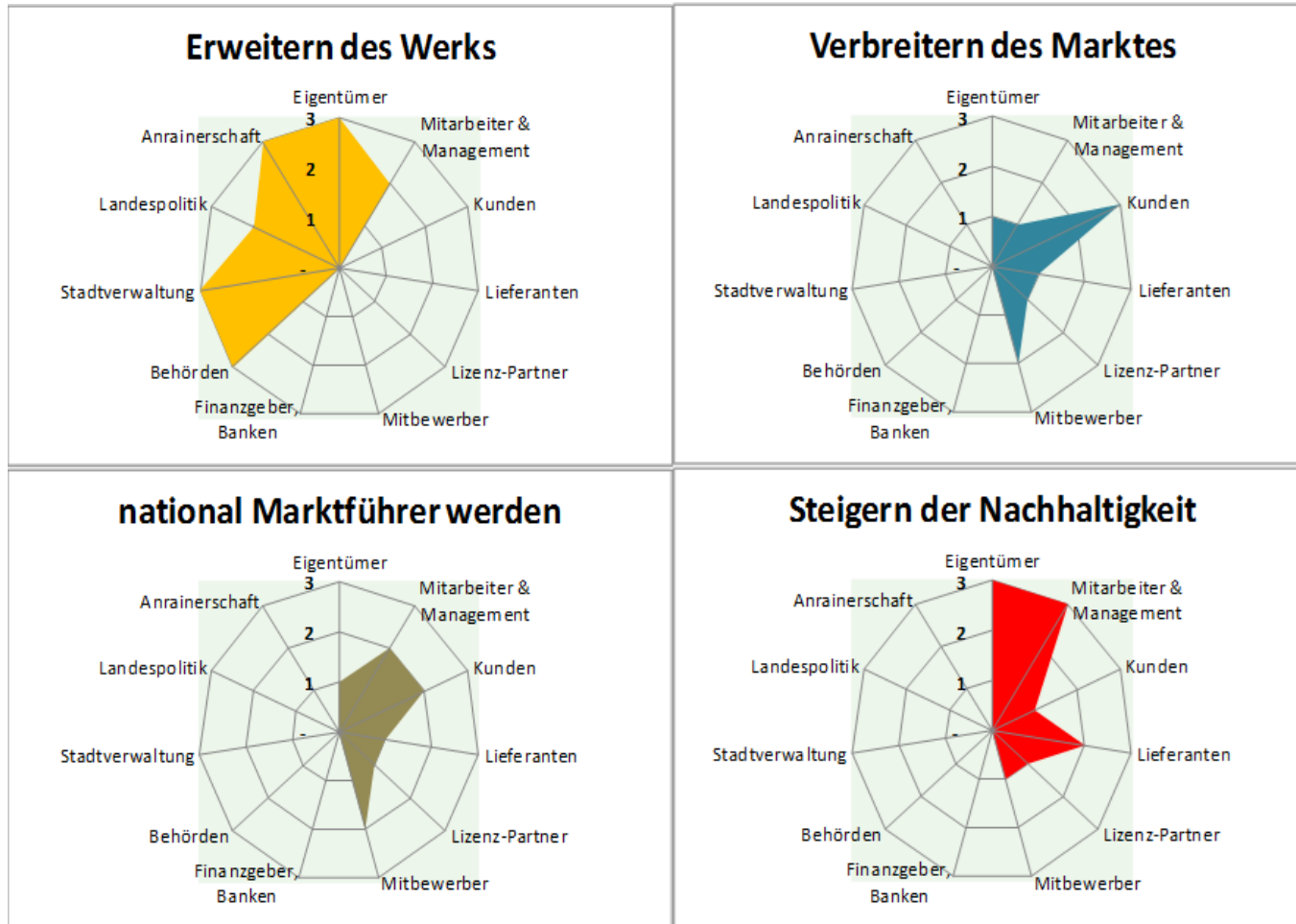
Steigern des Umsatz



Senken der Produktionskosten

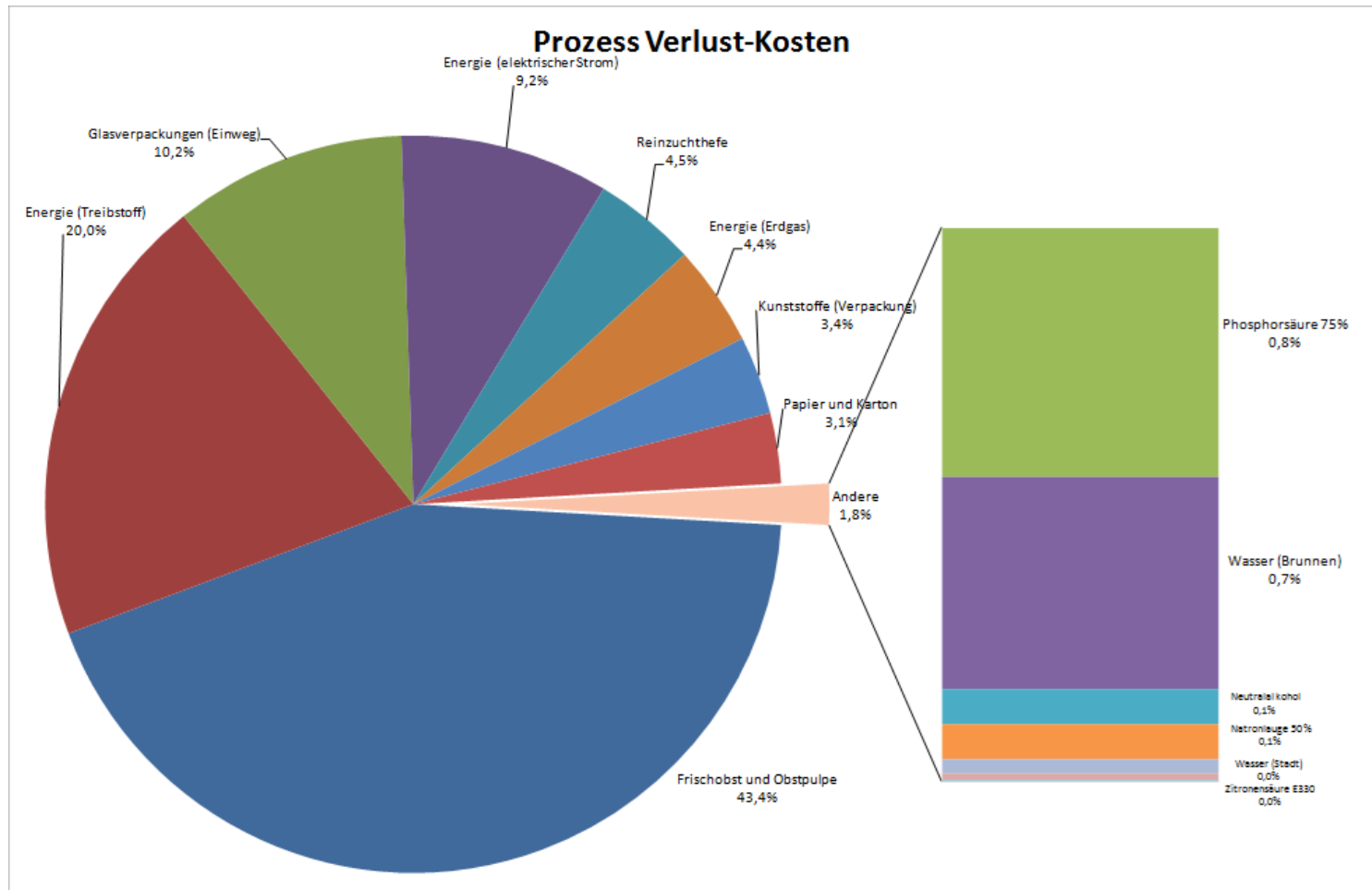


PRESOURCE Stakeholder analysis

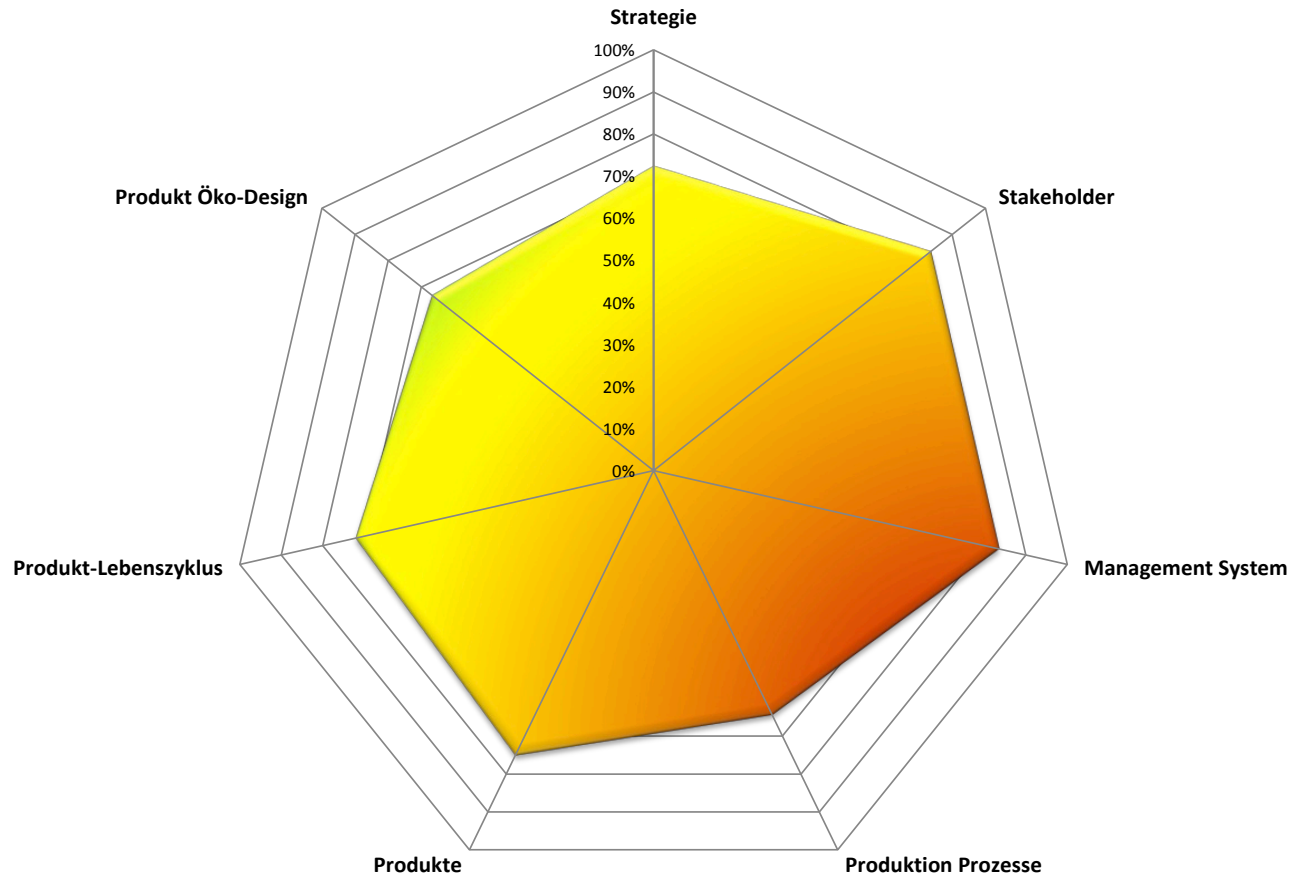


Individualize by clicking [View > Header and Footer](#)

PRESOURCE Cost of process losses



PRESOURCE Evaluation of sustainable potentials



Individualize by clicking [View > Header and Footer](#)

PRESOURCE Identified options

- **Electricity**
(Optimization of the compressed air system, implementation of energy meters)
- **Fuel**
(optimization of mobility of sales team)
- **Heat: Record of the heat consumption per unit**
(e. g. for hot water for cleaning)

PRESURCE Identified options

- **Brewer grains (wash)**
(Cooling of mash, Recycling of wash in a biogas plant)
- **Raw materials**
(Local provider for alcohol)
- **Products**
(Redesign of bottles, evaluation of alternatives to small non-returnable glass bottles)
- **Management System**
(energy management system, employee suggestion scheme)



PRESOURCE Conclusions

- The availability of data was limited and the companies could hardly provide accurate cost data for materials, energy, water, etc.
- Companies needed additional hints and explanations (in a manual or checklists how to get data, required accuracy, plausibility checks, background; better personally by a consultant)
- The data collection (Input/output analyses) for the companies was very time consuming

PRESOURCE Conclusions

- Top management was involved
- The application of the tool worked well in an active interaction of company staff and consultants
- The results were achieved straightforward and the suggestions are all followed up