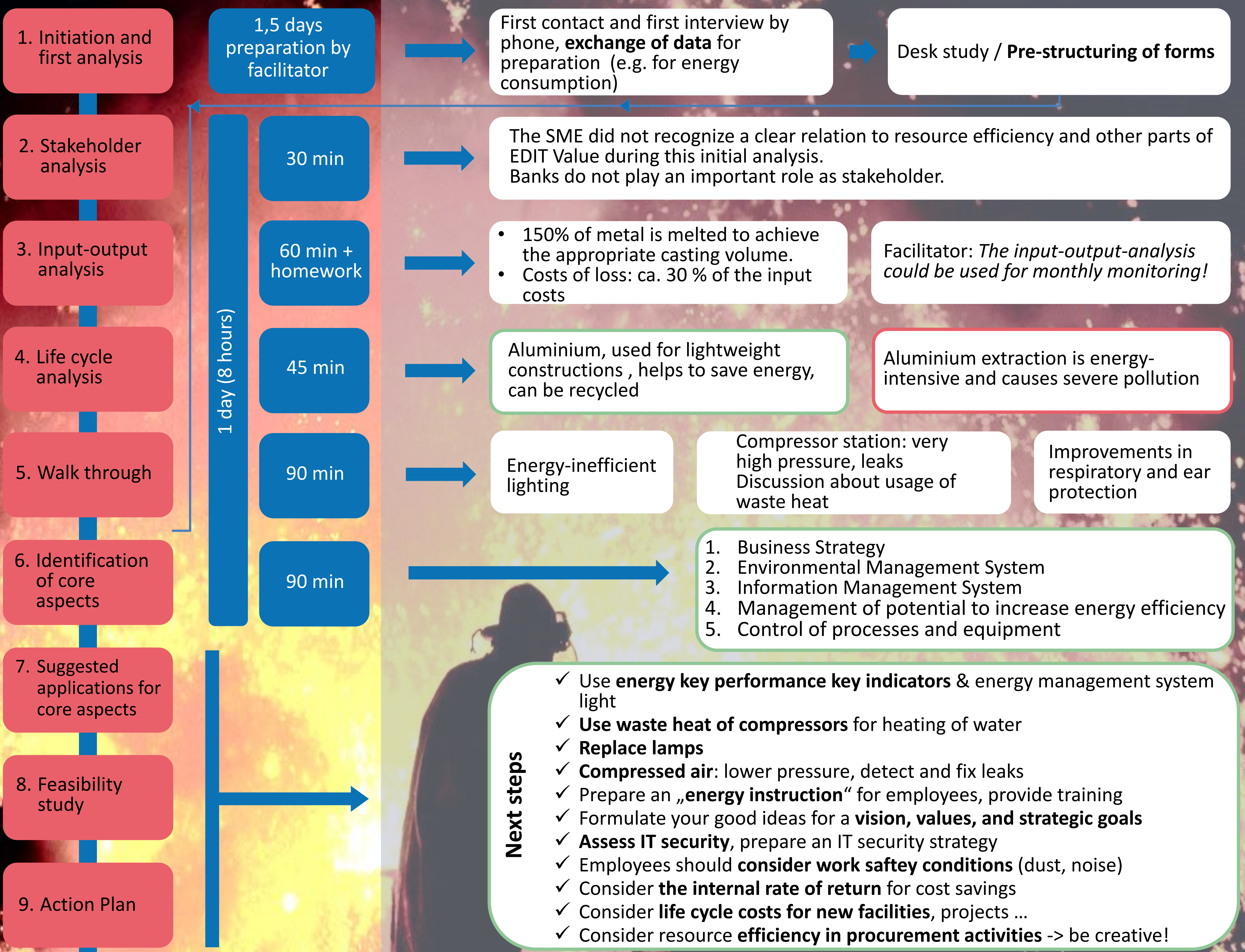


EDIT Value Pilot Phase in Germany (SME 1)

Sector: Metal processing
Size: 20-30 employees
Products: Aluminium castings for a variety of sectors
Annual Turnover: 2 - 3 Mio EUR

- The EDIT Value piloting took place from July to September 2014
- One facilitator (Modell Hohenlohe, Germany) and the two managing directors of the SME were involved in the EDIT Value process.
- „We appreciated the holistic approach of EDIT Value and the practical advices of the consultant.“ – managing director at the final meeting



Lessons learnt and recommendations:

- The facilitator emphasized the „**Identification of core aspects**“ as the **strongest part** EDIT Value
- This pilot study showed that **EDIT Value can be used as a „quick review“ tool**. Specific results and suggested measures considerably **depend on the facilitator / consultant** involved in the process.
- **Optimize reporting:** Evaluation and reporting are time-consuming and labor-intensive. **Templates and „automated procedures“** would facilitate the preparation of a transparent final report.
- **One flow:** EDIT Value should better show how the single analyses are linked and related to resource efficiency
- „**Identification of core aspects**“: A **more simplified language** and examples for certain aspects (strategy, management) would be helpful.