

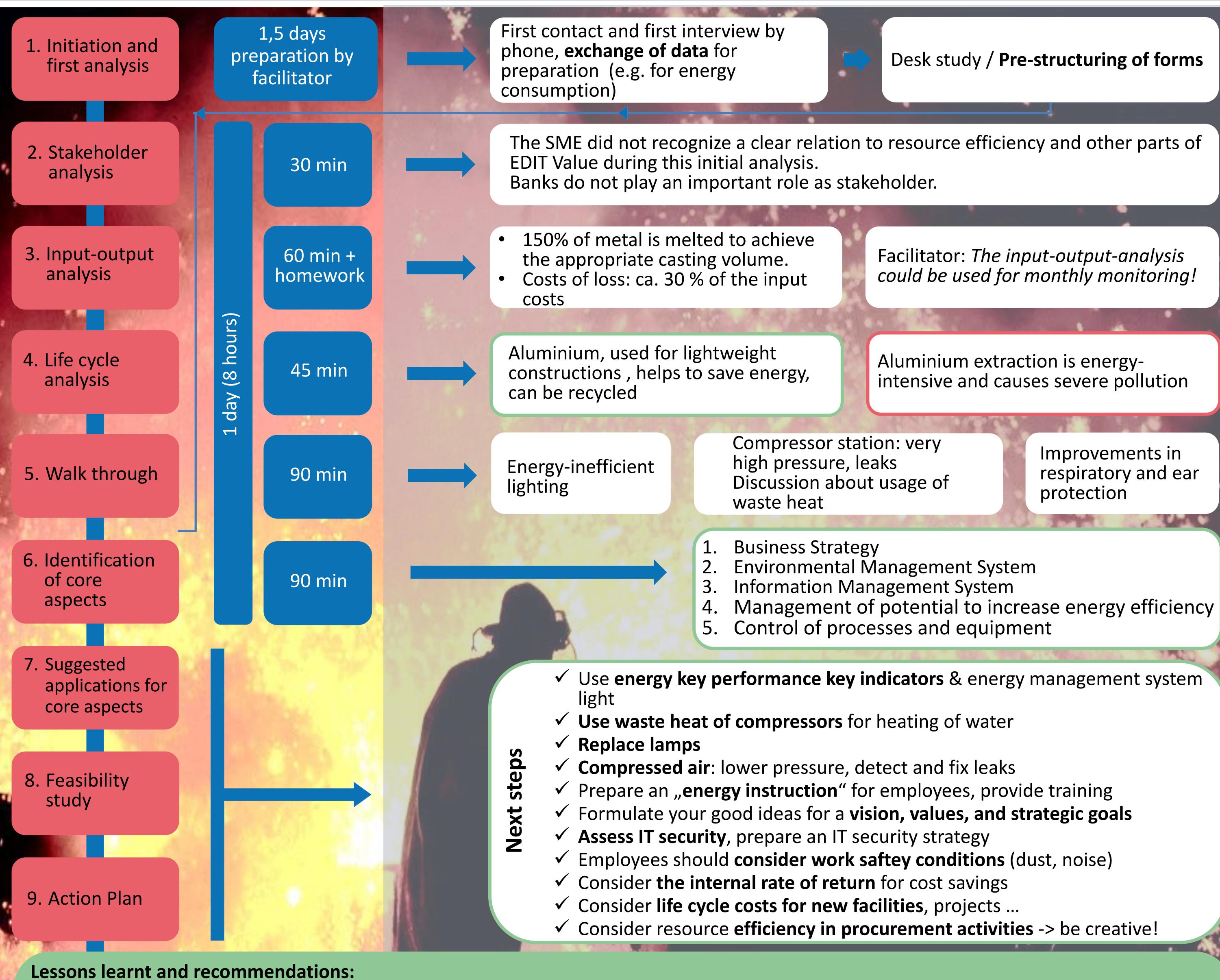
EDIT Value Pilot Phase in Germany (SME 1)

Sector: Metal processing Size: 20-30 employees

Products: Aluminium castings for a variety of sectors

Annual Turnover: 2 - 3 Mio EUR

- The EDIT Value piloting took place from July to September 2014
- One facilitator (Modell Hohenlohe, Germany) and the two managing directors of the SME were involved in the EDIT Value process.
- "We appreciated the holistic approach of EDIT Value and the practical advices of the consultant." - managing director at the final meeting



- The facilitator emphasized the "Identification of core aspects" as the strongest part EDIT Value
- This pilot study showed that EDIT Value can be used as a "quick review" tool. Specific results and suggested measures considerably **depend on the facilitator / consultant** involved in the process.
- Optimize reporting: Evaluation and reporting are time-consuming and labor-intensive. Templates and "automated procedures" would facilitate the preparation of a transparent final report.
- One flow: EDIT Value should better show how the single analyses are linked and related to resource efficiency
- "Identification of core aspects": A more simplified language and examples for certain aspects (strategy, management) would be helpful.











